

In The News

FOR IMMEDIATE RELEASE

Release-Time-To-Be-Supplied

February 15, 2012



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Value Exchange Announces Innovative Merchant Processing package that is “simply better”.....

Introducing:

FIVE STAR CUSTOMER CARE

Nashville, TN—Value Exchange Corporation is excited to announce an innovative suite of sales and service offerings for financial institutions to afford their merchant business customers unparalleled access to product and customer service support groups, elite pricing levels usually reserved for large regional and/or national retailers with a lowest price guarantee, and integrated compliance solutions that both solve for today’s merchant compliance requirements, but also offers built in protection in the form of security breach protection and extended warranties on all equipment purchased.

Damon Cummings, COO of Value Exchange said, “ To our knowledge, there is no package of services available to merchants today from any provider whatsoever which integrates so many solutions to today’s complex merchant needs—Value Exchange’s FIVE STAR CUSTOMER CARE package helps merchants obtain industry best pricing, become compliant in meeting burdensome PCI certification/regulations, have access to their own personal “help desk”, staffed with technical experts, and finally—affords their business breach protection up to \$25,000 per location with a total protection of up to \$500,000 also including an extended 3 year warranty on all equipment purchased.....
It’s simply better.”

“FIVE STAR CUSTOMER CARE is now available as a standard offering only through financial institutions who partner with Value Exchange for their merchant credit card processing-- and there are no special or additional customer fees. Additionally, the package includes Value Exchange’s low price guarantee which provides a \$250 customer payment if Value Exchange cannot meet or beat the customer’s price (see VXwebsite.com for details). At Value Exchange, we are truly focused on delivering innovative and well-priced payment solutions with unparalleled service levels for your business customers.

About Value Exchange Corporation

Value Exchange Corporation is one of the nation’s premier electronic payment processors in the U.S., named into the “Top 100” merchant processors based on volume (March, 2011 Nilson Report). Value Exchange provides state-of-the-art merchant processing solutions to community and regional financial institutions located in the high growth southern states “sunbelt” region stretching from Arizona to the Florida coast.